

1996~2006

Celebrating 10 Years of Service & Excellence

What Makes WNA First-Class?

Elena Daly

Williams Notaro & Associates, Inc. (WNA) was founded on November 11, 1996 by Robert O. Williams, PE and Kenneth V. Notaro, PE to fulfill the demand for creative, high quality engineering services for commercial, institutional and light industrial facilities.

We offer expertise in mechanical, electrical, plumbing, and fire protection (MEP) engineering and pride ourselves in our character, a philosophy of uncompromising quality construction documents, and exceptional client services. Bob's and Ken's personal involvement and attention to details is why more than 70% of our work is from repeat clients who recognize our true commitment.

With so many engineering firms in the area, what distinguishes WNA from our competitors and keeps clients coming back?

Spencer McCann, Vice President with Real Estate Capital Partners in Herndon, Virginia has hired WNA for his projects in Northern Virginia and San Francisco, California because of our low employee turnover and thorough design approach. "When working with WNA, we deal with the same people on a long term basis and those employees have earned our trust. Additionally, the quality field work, meeting with local officials prior to submission of drawings, detailed design, complete drawings and in-depth follow up through the construction process are what I like best about WNA," comments Mr. McCann.

The facility staff at the Navy Federal Credit Union (NFCU) headquarters in Vienna, Virginia values that our engineers listen to their needs and that our principals are involved. "We like the personal involvement with Bob and Ken. In many firms you have a sales staff, and then an engineering team gets dumped on you so you never know from one project to the next if you're going to get the A team or the C team," says Stacey Purinton, NFCU Facility Manager. He adds "WNA's engineers are very accessible and pay close attention to what my technicians are telling them and incorporate their ideas into the drawings. WNA is the perfect fit for our needs."

Realizing that dynamic employees are crucial to a company's success, Bob and Ken have meticulously developed an environment that both challenges and rewards its employees. We all interact with the principals on a daily basis, and are treated with the same respect and care as our clients. Bob and Ken's leadership style fosters our dedication to an exemplary work ethic, continuous desire for professional growth and a commitment to excellence.

We are proud of our seasoned, experienced staff, as fifty percent of our technical staff are registered Professional Engineers (PE). We hold PE licenses in Virginia, Maryland, the District of Columbia, Florida, California, Colorado, Michigan, and Kansas. Sixty percent of our remaining technical staff are registered EIT's, and we offer the Leadership in Energy and Environmental Design (LEED) Green Building designation, which is the nationally accepted benchmark for the design, construction, and operation of high performance green buildings.

Much has changed over the last ten years, but our goal and focus have remained consistent - to provide our clients with first-class engineering services and develop long-lasting relationships where we are valued and trusted. Thank you again to those who have entrusted their projects to us!



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& Associates, Inc.

**MECHANICAL, ELECTRICAL, PLUMBING &
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Did You Know?

Current codes require arc flash warning labels in commercial buildings on electrical equipment which is likely to require examination, adjustment, servicing, or maintenance while energized. Labels are required on:

- ◆ Switchboards
- ◆ Panelboards
- ◆ Industrial Control Panels
- ◆ Motor Control Centers

Arc flash warning labels should be applied so that they are clearly visible to qualified persons servicing the equipment. Manufacturers are required to apply labels to all new equipment, however, facility managers may want to consider applying field labels to existing equipment.

See next month's newsletter for a discussion on the requirements of flash hazard analysis for facilities.

Congratulations to Stacey Purinton, Facility Manager at the Navy Federal Credit Union headquarters in Vienna, Virginia. He correctly identified the October installation blooper and received a \$50 Visa gift card.



Win A \$50 Gift Card!

Enter Our Installation Contest at www.wnainc.com

Every month we post a photo on our website which illustrates the importance of including Construction Administration in the Engineering scope of work. Even small, seemingly unimportant installation deficiencies can cause poor system performance, increased maintenance, or reduced equipment longevity. Correctly identify the installation blooper and you are automatically entered to win a \$50 gift card to a local restaurant or store.

Next drawing will be held Monday, December 4.



What's Wrong?

October's blooper (left) illustrates why proper installation of any electrical power distribution wiring is not only an engineering concern but also a safety concern. Electrical distribution systems must be installed properly, in accordance with the applicable codes, and must always consider safety of the maintenance personnel, users of the systems, and in this case the general public.